

MINUTES - The Focusing Institute Board of Directors Date: June 1, 2016 via Zoom

Documents submitted prior to the meeting via email

- Agenda (from Catherine Torpey)
- Folio special history proposal (from Catherine Torpey)
- Confidential proposal regarding possible future re-branding (from Catherine Torpey)
- List of candidates for the ILC and Board (from Catherine Torpey)
- Balance sheet as of May 2016 (from Kevin Krycka)
- May 2016 profit & loss statement (from Kevin Krycka)
- YTD profit & loss statement (from Kevin Krycka)

PRESENT: Jim Iberg, Mary Jennings, Kevin Krycka (treasurer), Susan Lennox (vice president, after 45 minutes), David Rome (president, first 90 minutes), Catherine Torpey (secretary), Jane Quayle, Henry Chen (for minute-taking)

MEETING FACILITATOR: David Rome

I. OPENING SILENCE AND SHARING

II. AGENDA ITEMS TO ADD IF TIME ALLOWS

- Two updates from Catherine
- Addition of the topic of research

III. FINANCIAL UPDATE

Treasurer Kevin Krycka presented an update and proposal:

- 1. The accrual method of accounting makes membership income appear inflated.
- 2. Discussion of how to get an accurate accounting of who actually will be renewing membership, so that the projections are realistic. Kevin sent Catheirne a proposal for asking people to confirm renewals before entering them into QuickBooks as accounts receivable.
- 3. **Action:** Catherine to bring this proposal to the membership committee.

IV. NOMINATIONS

Catherine Torpey and Jim Iberg presented the nominees as reviewed by the nominating committee and the ILC.

- **Decision**: Unanimous agreement to the slate of nominees put forward by the Nominating Committee for the Board and the International Leadership Council.
- **Decision:** Incoming members wil be asked to attend the July meeting with the existing board.
- Action: As there are 3 nominees to the ILC to fill 2 vacancies, Jim to ask ILC on whether to have two or three new ILC members; also to ask the ILC to review whether there were any objections to one board nominee whose name they had not yet reviewed.

V FOLIO

Catherine Torpey presented a proposal regarding the special history edition of the Folio.

■ **Decision:** The board accepted the written proposal, which includes payment of \$2000 compensation for Bala Jaison and Paula Nowick, each, for editing this special edition.